

October 31, 2022

BSE Limited P J Towers, Dalal Street, Fort, Mumbai – 400 001. National Stock Exchange of India Limited Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

Sub: <u>Outcome of Board Meeting and submission of Financial Results for the Quarter and</u> <u>Half Year ended September 30, 2022</u>

Dear Sir/Madam,

Pursuant to Regulation 51 and Regulation 52 read with part B of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('the Listing Regulations'), this is to inform you that the Board of Directors of the Company at its meeting held on October 31, 2022, has inter-alia approved the Unaudited Financial Results for the quarter and half year ended September 30, 2022;

In this regard, please find enclosed the following:

- a) Unaudited Financial Results of the Company for quarter ended September 30, 2022, duly approved by the Board of Directors at its meeting held on October 31, 2022, together with the Limited Review Report of the Auditors' thereon; and
- b) Information as required pursuant to Regulation 52(4) of Listing Regulation.

The meeting commenced at 12:00 Noon and concluded at 02:15 p.m.

Kindly take the above on record.

Thanking you,

Yours faithfully, **For Edelweiss Retail Finance Limited**

Shilpa Gattani Director

Encl: as above

Limited Review Report

Review Report to The Board of Directors of Edelweiss Retail Finance Limited.

- We have reviewed the accompanying statement of unaudited financial results of Edelweiss Retail Finance Limited ("the Company") for the quarter ended September 30, 2022, (the "Statement"), being submitted by the company pursuant to the requirements of Regulation 52 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended (`Listing Regulations').
- 2) This Statement, which is the responsibility of the Company's Management and approved by the company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting (Ind AS 34)", prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations"). Our responsibility is to issue a report on the Statement based on our review.
- 3) We Conducted our review of the statement in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India (ICAI). This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review of Interim Financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4) Based on our review conducted as stated above, nothing has come to our attention that causes us to believe that the accompanying Statement, has not disclosed the information required to be disclosed in terms of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement or that it has not been prepared in accordance with the relevant prudential norms issued by the Reserve Bank of India in respect of income recognition, asset classification, provisioning and other related matters.

Other Matters

5) The numbers and details pertaining to Quarter ended September 30, 2021, have been traced based on the review reports of S. R. Batliboi & Co. LLP, Chartered Accountants ("erstwhile auditors").

Our conclusion on the Statement is not modified in respect of this matter.

For G. D. Apte & Co.

Chartered Accountants Firm registration number: 100515W

Mayuresh Vasant Zele Vasant Zele

Mayuresh V. Zele

Partner

Membership No: 150027 UDIN : 22150027BBLVYT6266 Place : Mumbai Date : October 31, 2022

Mumbai Office: D-509, Neelkanth Business Park, Nathani Road, Vidyavihar West, Mumbai – 400 086. Phone: +91 22 3512 3184; Email: <u>chetan.sapre@gdaca.com.</u> Pune Office: GDA House, Plot No. 85, Bhusari Colony (Right), Paud Road, Pune – 411 038. Phone: +91 20 6680 7200; Email: <u>audit@gdaca.com.</u>

🛞 Edelweiss

Financial Results for the quarter and half year ended September 30, 2022

Edelweiss Ratail Finance Limited Corporate Identity Number: US7120MH1997PLC285490 Registered Office: Tower 3, Wing B, Kohinoor City Mall, Kohinoor City, Kirol Road, Kurla(W), Mumbai 400070. Tel: 491-22-2272 2200 website: www.edelwain

	a na sa	-			STREET.		₹ in Crores)
	Particulars	Qu September 30, 2022 (Unaudited)	arter Ended June 30, 2022 (Unaudited)	September 30, 2021 (Unaudited)	30, 2022	September 30, 2021	Year Ended March 31, 2022 (Audited)
1	Revenue from operations	(ondudicu)	(onduited)	(onduced)	(onducted)	(ondudica)	(riddhed)
	(a) Interest income	40.18	36.71	37.61	76.89	79.17	155.03
	(b) Dividend income		-	-			(m)
	(c) Fee and commission income	1.37	1.54	1.69	2.91	2.58	5.13
	(d) Net gain on fair value changes	(0,41)	0.21	1.72	(0.20)	6.55	16.22
	Total revenue from operations	41.14	38,46	41.02	79.60	88.30	176,38
2	Other income	0.11	0.19	0.12	0.30	2.68	3.53
3	Total Income (1+2)	41.25	38.65	41.14	79.90	90.98	179.91
4	Expenses						
	(a) Finance costs	19,13	17.79	22.97	36,92	46,14	82,73
	(b) Employee benefits expense	4.96	3.87	4.51	8.83	7.99	21.57
	(c) Depreciation and amortisation expense	0.27	0.32	1.00	0,59	2.10	3.47
	(d) Impairment on financial instruments	3,15	2.01	(6.44)	5,16	(4.94)	(11,75)
	(e) Other expenses	4,55	5,73	22.89	10,28	33,93	58,49
	Total expenses	32.06	29.72	44.93	61.78	85.22	154.51
5	Profit / (Loss) before tax (3-4)	9.19	8.93	(3.79)	18.12	5.76	25.40
6	Tax expense	2.22	2.18	(1.90)	4.40	1.67	6.93
	Current tax	1.76	2.44	(1.95)	4.20	(0.54)	2.37
	Deferred tax	0.46	(0.26)	0.05	0.20	2.21	4.56
7	Net Profit / (Loss) for the period (5-6)	6.97	6.75	(1.89)	13,72	4.09	18,47
8	Other Comprehensive Income	-	-	-	-		(0.04)
	(i) Items that will not be reclassified to profit or loss	2	23	22	23	(12)	(0.04)
	 (ii) Income tax relating to items that will not be reclassified to profit or loss 	2	2	2	25	828	()
9	Total Comprehensive Income (7+8)	6.97	6.75	(1.89)	13.72	4.09	18.43
10	Earnings Per Share (₹) (Face Value of ₹ 10/- each)						
	- Basic*	1.62	1.57	(0.44)		0.95	4.30
	- Diluted*	1.62	1.57	(0.44)	3.20	0.95	4.30
	* Not annualised for the Quarter						

Notes:
 Edelweiss Retail Finance Limited (the 'Company' 'ERFL') has prepared unaudited financial results (the 'Statement') for the quarter and half year ended September 30, 2022 in accordance with Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the 'Listing Regulations, 2015' as amended) and the Accounting Standards specified under section 133 of the Companies Act, 2013 read with the Companies (Indian Accounting Standards) Rules, 2015 as amended and the relevant provisions of the Companies Act, 2013, as applicable.

2. The above financial results of the Company are reviewed and recommended by the Audit Committee and have been approved by the Board of Directors of the Company at their respective meetings held on October 31, 2022.

3. The Company had initiated sale of certain credit impaired financial assets before September 30, 2022 and for which definitive contracts were executed post the balance sheet date. These financial assets sold after September 30, 2022, amounted to Rs. 24.81 crores to asset reconstruction companies trusts (ARC Trust), Accordingly, on account of subsequent sale to and recovery from ARC Trusts of such credit impaired assets, management has recorded such financial assets as recoverable and not as credit impaired financial assets. As at September 30, 2022, we have incurred a loss of amounting to Rs. 2.86 crores and recorded in financial statements.

4. Details of Resolution plan implemented under the Resolution Framework for COVID-19 related stress as per circular dated August 6, 2020.

		ended Sentemb	

Type of borrower	Exposure to accounts classified as Standard consequent to implementation of resolution plan – Position as at the end of the previous half-year (A)	Of (A), aggregate debt that slipped into NPA during the half-year	Of (A) amount written off during the half-year	Of (A) amount paid by the borrowers during the half- year	Exposure to accounts classified as Standard consequent to implementati on of resolution plan – Position as at the end of this half-year
Personal Loans				2	5
Corporate persons*	61.67			16.95	44.72
Of which, MSMEs	1.2.1				
Others	646				
Total	61.67			16.95	44.72



weiss Retail Finance Umited orate Identity Number: U67120MH1997PLC285490 stered Office: Tower 3, Wing B, Kohinoor City Mall, Kohinoor City, Kirol Road, 4(W),Mumbai 400070. +91-22-4272 2200 site: www.adelweissratailfin.com 🙀 Edelweiss

5. Micro, Small and Medium Enterprises (MSME) sector - Restructuring of advances as at September 30, 2022 The Company has restructured the accounts as per RBI circular circulars DBR.No.BP.BC.100/21.04.048/2017-18 dated February 7, 2018, DBR.No.BP.BC.082/104.046/2017-18 dated June 6, 2018, circular DBR.No.BP.BC.14/21.04.048/2018-19 dated January 1, 2019, circular DOR.No.BP.BC.034/21.04.048/2019-20 dated February 11, 2020 and DOR.No.BP.BC/4/21.04.048/2020-21 dated August 6, 2020.

Type of borrower	No. of accounts restructured*	Amount
MSME	60	86.85

6. Disclosures pursuant to RBI Notification - RBI/DOR/2021-22/86 DOR.STR.REC.51/21.04.048/2021-22 dated 24 September 2021.

(a) The company has not transfer any loan through assignment in respect of loans not in default during the quarter ended September 30 2022.

(b) The company has transferred /acquired any stressed loan during the quarter ended September 30, 2022.

	(₹ in Crores)
Particulars	To ARCs
No. of accounts	3.00
Aggregate principal outstanding of loans transferred	27.14
Weighted average residual tenor of the loans transferred	7.29
Net book value of loans transferred (at the time of transfer)	24.81
Aggregate consideration	24.42
Additional consideration realized in respect of accounts transferred in earlier years	-

7. The Code on Social Security, 2020 ('Code') relating to employee benefits during employment and post-employment benefits received Presidential assent in September 2020. The Code has been published in the Gazette of India. However, the date on which the code will come into effect has not been notified. The Company will assess the impact of the Code when it comes into effect and will record any related impact in the period the Code becomes effective.

8. A Scheme of Amalgamation for merger (Merger by Absorption) of Edelweiss Retail Finance Limited ("ERFL") with the Company ("Transferee Company") and their respective shareholders under section 230 to 232 of the Companies Act, 2013 and the Rules made there under has been filed with the Hon'the National Company Law Tribunal ("NCLT") on March 26, 2019. Further, on March 25, 2019, the Company had applied for approval from the Reserve Bank of India in relation to the said merger, which was approved by the RBI on September 27, 2019. The Company is in process to obtain NOCs from all the lending banks.

9. Statement of assets and liabilities as at September 30, 2021

	(₹ in Crores)	
	As at Sep	As at March
	30, 2022	31, 2022
	(Unaudited)	(Audited)
ASSETS	× 5	4 10-00M
Financial assets	1,215,18	1,219.22
(a) Cash and cash equivalents	24.88	16.63
(b) Bank balances other than (a) above	11.92	13.96
(c) Stock in trade	17.49	5.03
d) Receivables		
(i) Trade receivables	0.25	1,96
(e) Loans	871.79	1,023.64
(f) Investments	263.05	154.10
(g) Other financial assets	25.79	3.90
Non-financial assets	44.69	45.05
a) Current tax assets (net)	7.15	6.40
(b) Deferred tax assets (net)	11.51	11.71
(c) Property, Plant and Equipment	1.62	1.75
(d) Intangible assets under development	10.30	9.29
(e) Other Intangible assets	5	0.08
(f) Other non- financial assets	14.11	15.82
TOTAL ASSETS	1,259.87	1,264.26
LIABILITIES AND EQUITY		
Financial liabilities	727.85	746.00
(a) Payables		
(I) Trade payables		
(i) total outstanding dues of micro enterprises and small enterprises	2	0.09
(ii) total outstanding dues to creditors other than micro enterprises and small enterprises	4.75	5,35
(b) Debt securities	290.19	280.44
(c) Borrowings (other than debt securities)	87.23	177.43
(d) Subordinated Liabilities	223.48	215.32
(e) Other financial liabilities	122.20	67.37
Non-financial liabilities	9.51	9.53
(a) Current tax liabilities (net)	4.12	4.40
(b) Provisions	1.25	1.12
(c) Other non-financial liabilities	4.13	4.00
Equity	522.50	508.73
(a) Equity share capital	42.95	42.95
(b) Other equity	479.55	465.78
TOTAL LIABILITIES AND EQUITY	1,259.87	1,264.26



10. Statement of cashflow for the half year ended September 30, 2022

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	(₹ Six mont	in Crores) hs ended
	30, 2022	September 30, 2021 (Unaudited)
Cash flow from operating activities		•
Profit before tax	18.12	5.76
Adjustments for		
Depreciation, amortisation and impairment	0.59	2.10
Impairment of financial assets	5.16	(8.24
Interest on debt securities (EIR adjustment)	(12.77)	-
Interest on subordinated liabilities (EIR adjustment)	(10.27)	
Fair Value of Financial Instruments	(0.06)	(
Expense on Employee stock option scheme	0.13	-
Interest on lease liabilities	0.08	0.70
Interest on borrowings other than debt securities (EIR adjustment)	(13.53)	6
Gain on buyback of NCDs		10
Loss / (Profit) on sale of Property, plant and equipment	(0.02)	
Operating cash flow before working capital changes	(12.57)	0.32
Add / (Less): Adjustments for working capital changes	×	-
Decrease/(Increase) in Trade receivables	1.72	0.74
Decrease/(Increase) in stock in trade	(12.47)	
Decrease/(Increase) in Loans (net)	146.69	67.22
Decrease/(Increase) in Other financial assets	(19.80)	59.51
Decrease/(Increase) in Investments	(131.47)	
Decrease/(Increase) in Other non financial assets	1.71	(4.00
Increase / (Decrease) in Trade payables	(0.81)	(1.65
Increase / (Decrease) in Non financial liabilities and provisions	0.26	2.15
Increase / (Decrease) in Other financial liability	(50.86)	(26.02
Cash used in operations	(77.60)	98.27
Income taxes paid (net)	(5.22)	14.06
Net cash used in operating activities - A	(82.82)	112.33
Cash flow from investing activities		
Purchase of Property, plant and equipment and Intangible Assets	(1.58)	(3.39
Decrease/(Increase) in Intangibles under development	0.13	(2.11
Sale of Property, plant and equipment	-	-
Purchase of investments		(6.79
Sale of investments/Security Receipts	22.57	-
Net cash generated from / (used in) investing activities - B	21.12	(12.29
Cash flow from financing activities	-	
Increase / (Decrease) in Debt Securities	9.74	
Increase / (Decrease) in Borrowings other than Debt Securities'	(90.20	
Increase / (Decrease) in Subordinate Debt	8.16	
Repayment of lease obligations	(0.51	
Securitization liability	106.20	
Interest on borrowings	36.57	
Net cash used in financing activities - C	69.96	(133.84
Net decrease in cash and cash equivalents (A+B+C)	8.26	(33.80
Cash and cash equivalent as at the beginning of the period	16.62	70.44
Cash and cash equivalent as at the end of the period	24.88	36.64
Net figures have been reported on account of volume of transactions		

11. Figures for the previous period / year have been regrouped / reclassified wherever necessary to conform to current period presentation.

12. Disclosure in compliance with Regulation 52(4) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the half year ended September 30, 2022 is attached as Annexure-A.

31st October, 2022 Mumbai

Sinelss Retain e Board Directors Finance In 0 NON 5 Phanindranath Kakarla Director DIN: 02076676 ber

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Disclosure in compliance with regulation 52(4) of of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended, for the half year ended September 30, 2022

Sr. No.	Particulars	Ratio
1	Debt-equity Ratio (refer note 1)	1.37
2	Debt service coverage ratio (DSCR)	NA
3	Interest service coverage ratio (ISCR)	NA
4	Outstanding redeemable preference shares (quantity and value)	NA
5	Debenture redemption reserve	6.78
6	Net worth (refer note 2)	511.00
7	Net profit after tax	13.73
8	Earnings per share	
8.a	Basic*(Rupees)	3.20
8.b	Diluted* (Rupees)	3.20
9	Current ratio	NA
10	Long term debt to working capital	NA
11	Bad debts to Account receivable ratio	NA
12	Current liability ratio	NA
13	Total debts to total assets (refer note 3)	0.55
14	Debtors turnover	NA
15	Inventory turnover	NA
16	Operating margin (%)	NA
17	Net profit margin (%) (refer note 4)	17.25%
18	Sector specific equivalent ratios as on September 30, 2022	
	(a) Capital to risk-weighted assets ratio (CRAR) (%)	59.63%
	(b) Tier I CRAR (%)	45.05%
	(c) Tier II CRAR (%)	14.58%
	(d) Stage 3 ratio (gross) (%) (refer note 5)	2.33%
	(e) Stage 3 ratio (net) (%) (refer note 6)	1.839

* Not annualised

The company being a retail finance company, disclosure of current ratio, long term debt to working capital, Bad debts to Account receivable ratio, Current liability ratio, Debtors turnover, Inventory turnover, Operating margin are not applicable.

Notes:

- Debt-equity Ratio = Total Debt (Debt Securities + Borrowings (other than debt securities) + Subordinated Liabilities+
- Securitisation liability) / Net worth
- 2 Net worth = Share capital + Share application money pending allotment + Reserves & Surplus Deferred Tax Assets
- 3 Total debts to total assets = Total Debt / Total assets
- 4 Net profit margin (%) = Net profit after tax / Revenue from Operations
- 5 Stage 3 ratio (gross) = Gross Stage 3 loans / Gross Loans
- 6 Stage 3 ratio (net) = (Gross stage 3 loans impairment loss allowance for Stage 3) / Gross Loans

The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's identified immovable property as stated in the debenture trust deed(s) and/ or by way of charge/ hypothecation of book debts/ receivables/ loan Receivables and other assets, to the extent stated in the respective information memorandum read with the underlying debenture trust deed. Further, the Company has maintained security cover as stated in the information memorandum which is sufficient to discharge the principal amount and other dues at all times for the non-convertible debt securities issued by the Company.

